



Telltale

WILLAMETTE SAILING CLUB • WWW.WILLAMETTESAILINGCLUB.COM • DECEMBER 2019



Telltales

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Commodore: Jim Harper
Vice Commodore: John Gridley
Rear Commodore: Toby Deming
Treasurer: Kevin Reynolds
Secretary: Arjan Duyvestein
Fleet Captain: Mike Rees
Port Captain: Jeffery Sher

Club Manager

Brandon Roberts

2019 Fleet Captains

Daysailer Fleet: Ben Cornett
John Olson
Laser Fleet: John Sturman
Lido Fleet: Geoff Fanning
Thistle Fleet: Matt Cohen

Contributions

We love getting submissions!
Please send articles and/ or photographs to director@willamettesailingclub.com no later than the 15th of each month.
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From the Manager

by Brandon Roberts

As daylight savings is over and the fall season is coming to an end, the river has become a much quieter place. The water level has begun to rise and the mud flat is slowly disappearing. Now that youth sailing programs are concluding, we are putting our creative minds together and working toward a successful 2020 season, which is sure to be full of great sailing and social events.

Our Christmas Ships event will be held on Friday, December 20th. Join us in our clubhouse as we enjoy heavy appetizers, holiday cocktails and watch the Christmas ships cruise by from one of the best views on the Willamette.

Save the date for our Annual Awards Banquet held at Portland Yacht Club. This year the event will be on Friday, January 10th. We will be doing a silent auction in an effort to raise funds for the Sustainable Sailing program. If you have a donation to the fundraiser, please reach out and let us know. This is also a great opportunity to catch up with your sailing friends and enjoy a wonderful dinner in Portland Yacht Club's beautiful clubhouse. We will be celebrating our Club's racing champions and volunteers, and electing the 2020 Board of Directors. As we say each year – dress to impress!

Our annual Wild Turkey Un-regatta was coordinated by Shannon Clune and Tim Mills, who were returning hosts of the event this year. Fried Turkeys, Oreos, Nutter Butters and over 25 boats battling it out on the water to earn as many points as possible in an unconventional racing format, earning additional points by plucking fruit and rubber ducks out of the water on the race course.

Lastly, if you attended this past October General Membership meeting or are just looking to catch up on the changes and revisions to the By-laws or Club Policies that were proposed by the Board and approved by the Membership, you can find those details on the Member portion of our website. Please feel free to reach out if you have any questions or comments.

Wishing everyone a wonderful holiday season.





Commodore's Corner

by Jim Harper

My time as commodore is coming to a close and I wanted to take this opportunity to thank several members for helping us get through the last year. I first wanted to thank everyone who came out to the October general meeting. We discussed some difficult issues on club finances and I think we landed in the right spot for the future success of the club. And a special thanks for all the older members who kept me in line on the parliamentary process.

I also want to thank the board members. Toby Deming and Kevin Reynolds have served the last 3 years and I wanted to thank you for all your efforts. Four members will be returning, Jeffrey Sher, Arjan Duyvestein, Mike Rees and John Gridley who will continue their efforts next year. Thank you for volunteering your time.

Finally, I also want to thank everyone in the office for making my job easier. Your hard work is making the club a success and I think the club is in a good position moving forward to the future.

Please remember to come out to the awards ceremony and end of the year party in January.

Laser Fleet Report

by John Sturman

The Laser fleet racing has concluded for 2019 with the completion of the Fall series. What can I say about the Fall series, besides "where was the fleet captain?" The series began with rains concluding or impending as the racing occurred, and the series ended with several weeks of sunny conditions. Races were conducted on 6 of the 7 scheduled weekends, and there were half a dozen Lasers racing each week. The ever-present John Purdy earned second overall with sometime racers Bill Symes in first and Walt Mintkeski behind in third. Congratulations to the 9 sailors involved with the series, and we can all look forward to the Winter series beginning next February. Thank you also to Mike Rees and everyone who performed Race Committee duty to wrap up the season for the Day Sailers, Lasers, and Lidos who enjoyed the Sunday racing.

The Laser fleet will be well represented at the WSC Awards Dinner in January with 13 sailors receiving top-5 awards this year for the five annual series. I will be awarding the Laser Fleet Champ trophy to Bill Symes again this year. Great job Bill! Autumn is the season when I renew my memberships with the sailing organizations that support our racing, and I encourage you to do the same, including US Sailing, the Laser Class, and CGRA. The last thing one wants to worry about while leading a Regional regatta is whether you are eligible to win as a Class member. The racing has ended but hearty Laser sailors are frostbiting at WSC during the winter months, weather permitting. This brings up the communication issue, as our YahooGroup may go dark. Deciding between Google Groups, Slacker, groups.io or other options is being discussed, but be prepared to register with the new system we choose this winter. I'll see you on the water.



Thistle Fleet Report

by Matt "Cruiser" Cohen

What a great summer of Thistle sailing we had here at WSC and around the Pacific Northwest. Lots of fun regattas including Nationals in Idaho, as well as regular fleet night racing at WSC made for a full summer.

Summer Recap

A lot of fantastic racing at our Wednesday night fleet racing series. Not to mention the grill nights afterwards. Thanks to everyone for helping out and thanks Toby for organizing. It was great to finally get to use the new clubhouse for sailing events, have some drinks, talk about sailing, and burn a few burgers.

WSC sailors had a great showing at the regattas this summer:

Grant Gridley and Dave Sexton started the season with 1-2 finishes at BOTH Eugene and the VLSC regattas.

We hosted the District Championship at Yale Lake. It was a beautiful 4th of July weekend. 19 boats sailed 8 races in fantastic conditions. The group camping was super fun with sailors and many of their families there.

The winners were regular Wednesday night sailors Darrell Peck and Lori Daily.

And the best WSC finish was Dave Sexton, Ollie Kunz, and Quannah Green in 3rd place.

Best prank was the relocation of some tents to the roof of the pavilion in the middle of the group campsite.

Nationals:

Conrad Miller and Kieran Banyard won Jr. Nationals!

Claire Siegel-Wilson and Sally Goldman placed 6th at Women's Nationals.

At Nationals we had 5 WSC boats overall. Grant Gridley, Conrad Miller & Jack Holbrook were the best finishers at 25th.

We wrapped up the summer Thistle regatta season at Sequim where Dave took first place.

The Club Championships were held in September at WSC. Michael Rees represented the Thistle and finished 4th. Regular Thistle crew Sally Goldman, who won the Holley Cup, placed 2nd with Kendall Kracke.

The Wild Turkey regatta in November was a great success. Colonel Mustard successfully defended our title. And we will be back next year to defend it again!

Make sure to cover your boats well for winter storms, and I'll see you on the water in the spring for another exciting racing season!

Thanks!

Matt



Day Sailer Fleet Report

by Ben Cornett

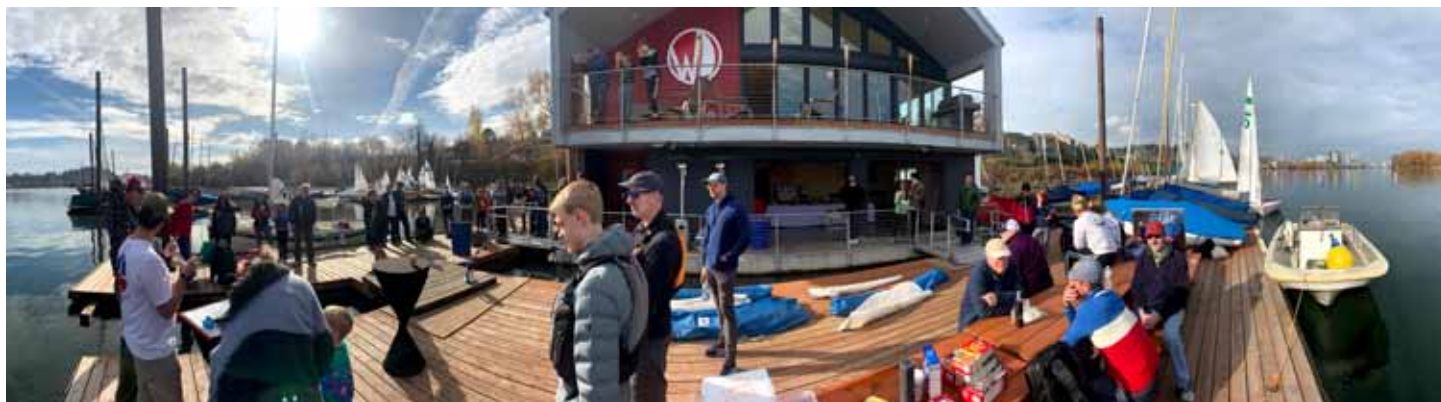
The Day Sailer fleet finished the fall season in good form, with two boats turtled in the river and a race committee that was forced to abandon for a rescue! Just fantastic! The fall season concluded with Rich Haslacher in 1st place, Toby Deming in 2nd place, and Arjan Duyvestein in 3rd. But perhaps most importantly, the fleet skill level is rising to new levels. And not just our racing skills - our boat recovery skills, our repair skills, and our safety skills, and our swimming!

Camaraderie has never been higher among the growing Day Sailer Fleet. To that end, we are inviting interested members down to the clubhouse for a celebratory potluck and happy hour. Have you sailed with us this year? Please bring a dish and come on down to swap stories and enjoy some good Day Sailer fellowship. Sunday, December 8, 2pm to 5pm. The bar will be open for business.

If you would like more information about participating or competing in the 2020 Day Sailer National Championships in Eugene, Oregon next summer, please contact Toby Deming, toby@amipdx.com

Wild Turkey UnRegatta Photos

By Shannon Clune, Brandon Roberts, and Mitchell Burke







September Board Meeting Minutes

by Arjan Duyvestein

Call to Order at 7:00 pm

Attendees: Jim Harper (Commodore), Brandon Roberts (WSC Manager), Mike Rees (Fleet Captain), John Gridley (Vice Commodore), Jeffrey (Port Captain), Arjan Duyvestein (Secretary), Toby Deming (Rear Commodore)

Approval of July Meeting Notes:

Board approved the August Meeting Notes.

General Meeting

Agenda will include budget as the main topic. Jeffrey wants to thank some people.

Officer Reports

Toby: Dock replacement: Toby has been looking at getting a dock builder to provide a proposal and is working with two separate contractors. Toby would like for maintenance activities to take place in November. It will require bringing the McCuddies dock back, and making some minor modifications. Budget is available from the dock maintenance account.

Mike Rees: Club Championships were successful. There weren't many boats because it was scheduled on the same weekend as the HS Oktoberfest regatta. Next year the planning will need to take this into account. Toby would like to see the club championship held earlier in the year and utilize a portsmouth setup where sailors can use their own boats. John mentioned that this format last year did not lend itself to the short courses we usually set up.

Mike is getting ready for the awards banquet. The date may have to move to a Friday, because all the Saturdays in December are taken. Brandon will look into a Friday or possibly Thursday evening in December. Another option would be to move the event to January.

Mike is interested in activating the race activities more, and having people register for racing next year.

Jim: There will be a silent auction this year and may be a paddle raise to raise money for the optis. There may also be a request to try to raise money for better security camera equipment at the club. Mike recently had his canoe stolen. The paddle raise could run through OYSF to raise money for the Sustainable Sailing.

Jeffrey: The work parties have been a great success this year and we recently had 25 people here.

John: John would like to touch base with Michael Cornew to find out more about the parent advisory committee. There are resources available to parents to help finance sailing activities of their kids.

CGRA - Dave Jursik has resigned from CGRA. It is unclear who may take over for Dave.

Manager Report - Brandon

Youth learn to sail has wrapped up last week. There was an attempt to have an intermediate class but the results were mixed. Brandon wants to attempt to have a more race-focused class.

Website: Brandon is still talking to several companies to revamp the website. The cost may be around 8-10K for a full service revamp. Brandon will touch base with several other vendors.



Finances: Looks good, income is up and expenses are down from the forecasts.

8 youth members joining HS team

6 youth memberships

All membership request approved

Member of the Month

Allison Blakemore for her contributions to the Al Morris registration efforts.

October General Membership meeting agenda review

Board reviewed the meeting agenda for next month's General Meeting.

9:22 pm Meeting adjourned.

October Board Meeting Minutes

by Jim Harper

Call to Order at 6:45 pm

Attendees: Jim Harper (Commodore), Kevin Reynolds (Treasurer), Toby Deming (Rear), Jeffrey (Port Captain), Mike Rees (Fleet Captain), Brandon Roberts (WSC Manager)

Officer Reports

Fleet Captain – Mike Rees said Paul Cone is trying to update all the flags for the RC boat.

Dock Replacement

Toby outlined the process and cost for upgrading and repairing Dock B – Lido / Day Sailer Dock.

History on Dock Repairs:

2016 C dock Replaced at a cost of \$10k

2017 B Dock was budgeted to be replaced at a cost of \$35k – Never happened

2019 A Dock was budgeted to be replaced at a cost of \$40k

Two bids were received: \$20 and \$29k. Both involved getting rid of Dock B. The new B dock would include the dock at McCuddys' Marina and a new 32' section of dock attached to McCuddys' dock. Both bids required WSC to transport McCuddys' dock to WSC and dispose of the old dock.

In discussion there was concern about the cost of dock replacement with dredging being required. Toby didn't feel the docks would fail any time soon.

The motion failed 3-1 with one abstaining,

Club Manager Office Report - Brandon

A new temp book-keeper has been hired to maintain the day to day book-keeping. The position is 5-10 hours a week.

A new deal has been worked out with local businesses to use 15 parking spots for October 1 to March 1. They



will pay to have access to parking during those months.

2 regular member resigned

1 regular member moved to Senior Membership status.

Member of the Month

Tracey Harper for working to keep the book keeping updated and finding the new book-keeper.

9:22 pm Meeting adjourned.

October General Membership Meeting Minutes

by Arjan Duyvestein

Call to Order at 6:45pm

Attendees: Jim Harper (Commodore), Brandon Roberts (WSC Manager), Mike Rees (Fleet Captain), John Gridley (Vice Commodore), Jeffrey (Port Captain), Kevin (Treasurer), Arjan Duyvestein (Secretary) and approx. 47 other Members. A quorum was present.

Approval of April General Meeting Notes:

Membership vote and approved the April Meeting Notes.

Officer Reports

Jeffrey (Port Captain)

2nd Saturday of the month is the workday Party day as always. Typically about 20 or 30 people show up. Hope to see you in the Spring.

Mike (Fleet Captain)

There will be a silent auction at the PYC for our year end awards banquet.

There are work hours available for those who need it. Contact Mike.

Toby (Rear) - Nothing.

Arjan (Secretary) - Nothing

John Gridley (Vice Commodore) - Nothing

Jim (Commodore):

New clubhouse: A lot of work has taken place in the past 10 years. The float for the boat house should be good for many years to come.

Dredging: Club met with Ross Island - Material sampling shows we should be able to dump sediment in Ross Island. We don't have pricing or permits yet, but should have permits in about 2 weeks. Club will be closed for about 6 weeks next September for dredging. There may be enough funds available for dredging, but the club may still borrow some funds next spring to cover normal operating expenses.

Membership slides: Slides show membership distribution and growth over the past few years.

Clubhouse Survey: A survey was conducted to find out more about what members would like to see for the use of the clubhouse. 73% of respondents use the club 2-3 nights per week.

Most respondents supported hosting events from outside the club during the off-season.

Changes on which we will vote this evening:

\$50 food minimum, Off-Season Rental, Bylaw changes affecting membership dues/fees.



Q: When was the last time rates when up?

A: Last year we approved a 3% increase for the following five years.

Q: What is the current price of volunteer hours that are not fulfilled?

A: \$30/hr.

Comment: The Seattle yacht club dues are less than this club, for comparison.

Q: What is the maximum number number of members for WSC?

A: 300 Regular members, 50 Midshipmen, and 100 Youth members.

Q: Would the 2-3 days/wk of food service be staffed or on a volunteer basis?

A: that will need to be worked out. But it will likely be partially staffed.

Q: If we raise the initiation fee to \$1250 as proposed, will we lose new members?

A: This was discussed and is a possible concern. This year we signed up 22 new members and 21 Youth. Upfront cost with this increase will be affected by \$125. The \$1000 initiation fee has not been revised 2010.

Q: What is the average length of a membership?

A: We don't have that data.

Kevin (Treasurer):

2020 Budget Presentation: Thanks to Brandon for his support in putting together this presentation and much hard work.

2019 Year End forecast:

Income Year	678,910
Total Expenses	(605,294)
Net Ordinary Income	73,616
Other Income	15,144
Other Expenses	(30,000)
Net Income prior to funding reserves	58,760

Forecasted net profit at the end of the year is not enough to fund all the reserve accounts that have been established which amount to about 100K. Over the past 5 years, income has remained relatively steady, whereas operating expenses over the past 5 years have gone up relatively steadily. Sailing programs are bringing in revenue but operating costs including insurance has gone up significantly with our new facility, and we have not been able to fund our reserves fully in past years. The club's loan for the club house also has a balloon payment in 2027 of approx. 475K. Property tax increase for the new club-house is approx. 11K per year. This has resulted in a set of recommendations to fill in the gap.

2020 Year End forecast (with proposed changes):

Income Year	789,362
Total Expenses	(613,825)
Net Ordinary Income	175,537
Other Income	7,000
Other Expenses	(30,000)
Net Income prior to funding reserves	152,537

Q: Is a 2020 Budget available?

A: Yes, but not this evening. Board will send out a Budget in the next Telltales (page 14).

Proposed bylaw changes (requires 2/3 of members present):

Motion was made to raise initiation fee from 1000 to 1250 as proposed: Seconded.

Discussion:

Q: What is the expected revenue the club could see from opening up the club to outside events?



A: Expected income would be about \$1500 / Event, and we expect about 10 events per season.

Q: Will there be someone from the club present during an event?

A: Yes, someone from the club will be present for each event.

Q: What will we do about security on the site during these types of events? How can we make our space more streamlined?

A: The security issue may be less of an issue if more events are held due to more activity, instead of being a dark/obscure club. More events may help with security issues. We looked at hiring security to come by once or twice per night, but we don't have the funds.

Q: Will permitting for outside events have an effect on our insurance?

A: This will be looked at while we look for new insurance.

Q: Where are the volunteers?

Q: What about video cameras to help with safety and security?

Vote: Most votes were for, three against. Motion passed.

Motion was made to increase membership dues to 700 next year as proposed. Seconded.

Discussion: (2020 Dues would be \$700, 3% increase would apply again in 2021).

Q: What is the reason for the large increase next year?

A: The main reason is the increased expenditures related to the clubhouse and to fully fund approved reserve accounts.

Comment: This increase is necessary to make the club viable and not kick the can down the road.

Q: What are the big costs that are coming up but are not listed in the operating costs?

A: Dredging and Balloon payment are the two big ones amounting to approx. 800K.

Vote: 44 for, 1 against. Motion passed.

Motion was made to accept a \$50 food minimum for regular, senior and midshipmen members: Seconded.

Discussion about \$50 food min:

Motion was made to amend the proposal and raise the min. to \$100/month. Seconded.

Discussion about \$100 food min. (Too much discussion to capture)

Q: How much did members spend this year?

A: Number not available, but currently costs are about the same as income.

Comment: This will encourage other members to come out and use the club.

Q: will the money generated by this go into the general fund:

A: Yes.

Comment: \$50 seems like a good place to start.

Comment: \$100 per year still seems inexpensive.

Q: I feel that this increase should be dedicated to hospitality staffing, and not go into the general fund.

Q: When will this minimum start.

Vote to amend the proposal too \$100: 22 for, 23 against. Amendment failed.

Vote for \$50 food minimum: 40 for, 1 against. Motion Passed (for original proposal to include a \$50 minimum.)

Motion was made to increase all moorage fees by 10% as proposed. Seconded.

Discussion: (Moorage rates would increase 3% again in 2021)

Q: when was the last time moorage rates were raised?

A: 2016

Vote for 10% moorage increase: 33 for, 3 against. Motion passed.

Motion was made to allow limited rental of the club for approved non-member events as proposed:

Discussion:

Q: When would this occur?

A: November to March approximately. About 10 events per year total during those months.



Q: Are those events day or evening time?

A: Brandon would manage the schedule to make sure they do not conflict with club events.

Q: How would the membership be made aware of those events?

A: That has not been determined yet, but will be looked at.

Q: Would a portion of the club house be rented out, or would it be the whole thing?

A: The only space to be rented out would be the upstairs portion.

Q: I'm still getting used to this space, but the demand for catering space in Portland is very tight. The membership might benefit from a report by the board as to how those 10 events went after the first year.

A: As a non-profit club, there is a cap to the amount of money we can raise from non club related activities, so the amount of income this proposal can raise is limited.

Comment: This seems like a great proposal by the board to look at other options.

Comment: I think this is a great idea.

Comment: I think \$1500 may be too low.

Q: There should be a healthy deposit put down, because we want to be covered for damage and breakage.

A: Yes, this will be done and we will also look at added insurance coverage during these events.

Vote to allow for a limited number of non-member events: 37 for, 2 against. Motion passed.

Motion was made to increase the hourly rate for work hours from \$30 to \$35.00. Seconded.

Comment: If you raise the rates, you also have to make more opportunities available for members to volunteer.

Comment: A lot of rates have been raised tonight, and it seems appropriate to have published those published in Telltales.

Comment: This may push members to be more engaged.

Discussion:

VOTE: 3 for, 35 against, Motion failed.

HS, Youth and Learn to Sail Reports

Michael Cornew (Head Coach): The youth sailing program has grown dramatically this year, and we are also performing better, with some sailors going to national events.

Mitchell Burke (WSC Youth Programs and OYSF Update): Learn to sail numbers were down a bit this year, especially with teenagers, but private events were up this summer with other schools and we did a lot of community sailing activities. OYSF donated a Catalina 22 to the club. Opti sailors increased by 5 this fall, which puts us at about the maximum number of Opti sailors we can handle.

New Business - None

Introduction and swearing in of new Members

Liz Paulus, Jeff Staggs, Edwin Rourk, Kent Derbyshire Rivershire

Good of the Order:

Toby received a nomination for turtleling the new Daysailer loaner boat "The Freighter" on its maiden sail at WSC. No other nominations. Vest went to Toby. Toby felt that the vest should be shared with Tom Block, as he flipped Toby's boat that same day, and they both flipped their own boats again last week.

8:44pm Meeting adjourned.



	<u>2019 YE Forecast</u>	<u>2020 Budget</u>
Ordinary Income/Expense		
Income		
4100 · Dues and Initiation Fees	199,500.00	221,281.00
4200 · Program Membership	244,295.00	285,591.00
4300 · Moorage	127,000.00	146,850.00
4400 · Work Hours	50,000.00	50,500.00
4600 · Membership Development	5,500.00	8,000.00
4700 · Racing Fees	7,540.00	5,140.00
4800 · Hospitality Income	45,000.00	71,000.00
4900 · Ships Store	75.00	1,000.00
Total Income	<u>678,910.00</u>	<u>789,362.00</u>
Gross Profit	678,910.00	789,362.00
Expense		
5200 · Maintenance	25,600.00	22,900.00
5300 · Racing Expense	9,340.00	6,500.00
5400 · Membership Development Expenses	19,910.65	16,850.00
5700 · Learn To Sail Program	72,000.00	73,900.00
5750 · Youth Program	48,668.26	45,900.00
5770 · High School Program	56,000.00	62,500.00
5800 · Hospitality Expenses	46,000.00	71,300.00
5900 · Safety Boats	8,500.00	8,500.00
5950 · Sailboat fleet	8,000.00	8,000.00
6100 · Advertising/Promotion	3,000.00	3,000.00
6200 · Membership Expenses	7,000.00	8,200.00
6300 · Occupancy	53,700.00	60,700.00
6500 · Administration	110,275.00	110,275.00
6700 · Insurance	80,000.00	70,000.00
5100 · Ship Store Expenses	2,000.00	2,000.00
5223-00 · Bad Debts	16,000.00	4,000.00
5216-00 · Donations	0.00	0.00
5299-00 · Other expenses	0.00	0.00
6650 · Salaries Administrative Staff	39,300.00	39,300.00
Total Expense	<u>605,293.91</u>	<u>613,825.00</u>
Net Ordinary Income	73,616.09	175,537.00
Other Income/Expense		
Other Income		
7000 · Other Income	15,143.79	7,000.00
Total Other Income	<u>15,143.79</u>	<u>7,000.00</u>
Other Expense		
7720 · Loan Interest	30,000.00	30,000.00
7710 · Grant Fullfillment	0.00	0.00
Total Other Expense	<u>30,000.00</u>	<u>30,000.00</u>
Net Other Income	<u>-14,856.21</u>	<u>-23,000.00</u>
Annual Reserve Funding	58,759.88	112,500.00
Reserve Catchup Payment	0.00	40,037.00
Net Income	<u><u>0.00</u></u>	<u><u>0.00</u></u>



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20 Christmas Ships Party	21
22	23 Office Closed	24 Office Closed	25 Christmas Office Closed	26 Office Closed	27 Office Closed	28
29	30	31 New Years Eve Office Closed				

December 2019/ January 2020			1 New Years Day Office Closed	2	3	4
5	6	7	8	9	10 Annual Awards Banquet @ PYC	11
12	13	14	15	16	17	18
19	20	21 Board Meeting	22	23	24	25
26	27	28	29	30	31	





Willamette Sailing Club

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**WSC Christmas Ships Party
December 20th
Doors Open at 6:00pm
Appitizers and Drinks**

